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David James Lottes

Objective

Teach, instruct and train building owners, construction professionals, and roofing contractor's installation of quality roofing systems. Set up local and national distributors for water garden products and develop internet distribution of wholesale building products.

Experience

1974 - 1981

IBEW Local # 1

St Louis, MO

Inside Journey Wireman

- Began study in 1974 for a 8,000 hour study course in International Brotherhood of Electrical Workers in St Louis, MO. Scored the highest entrance score in the history of the apprenticeship training program of Local # 1 which was formed in St Louis, MO in 1891.

Superintendent of Sikeston, MO Electrical Powerhouse construction from May 1981 until September 1981.

1979–Present **Lottes Roofing**

St Charles, MO

President & National Sales Manager

- Increased annual sales from \$300,000 to \$2.1 million from 1979 to 1984.
- Grew from local company to a strong national presence 1984 to 1988.
- Created new roofing systems & products in 1984.
- 1979 to 1996 completed approximately \$52 million of roofing projects nationwide, with customers like the US Department of Defense, US Navy, US Corps of Engineers, FAA Federal Aviation Administration, Jacques-Miller Property management, Winthrop Property management, various hotel and motel chains, numerous schools and universities and a number of commercial and industrial clients.
- NRCA Roofing Contractor Association member in 1984
- Certified Florida State Roofing Contractor License CCC045909, 1988
- Certified Virginia State Roofing Contractor License Class "A" 1903, 1991
- Certified North Carolina State Roofing Contractor License 9121446, 1990
- Registered South Carolina State Roofing Contractor License G14390, 1990
- Registered Georgia State Roofing Contractor License 9121466, 1990
- Website www.lottesroofing.com

2002-2016 Water Garden Creations

Sedona, AZ

President & CEO

- Sales over \$1.1 million in first year of business operation in 2002. Up to \$3.5 million in 2007
- Designed internet website for national and international sales

Past Member Sedona, AZ Chamber of Commerce Circa 2004.

2002-Present **The Lottes Companies**

St Charles, MO

President & CEO

- Developed International company business relationships throughout the US and Europe with presence in over 21 countries worldwide. Helped create and structure new and innovative complete roofing systems for the International Market
- Established European Roofing Distribution network for Single Ply Roofing Materials 2010
- Set up International organization of sales representatives
- Ongoing development of international trade for commercial roofing materials
- Lottes Companies and its affiliated partners have combined for roofing products sales of over \$150,000,000.00 since 1979
- Website www.lottescompanies.com

Education

1968 -1972 **Southeast Missouri State University**

Cape Girardeau, MO

- Studies for 4 years in General Business & Electronic Technology Fields
- Cross Country team Freshman year
- 1972 SEMO University 167 lbs. class Intramural weightlifting Champion
- 1973 SEMO University Intramural Cross Country Track and Field Champion

2004 **Northern Arizona University**

Flagstaff, AZ

- Studies for Spanish Language Communications and Computer knowledge

Interests

Certificates and Awards

- 1984 Received Private Pilot Certificate
- 1984 USSF and FIFA Soccer Referee & State Assessor
- 1985 Founded SISL indoor soccer league in Cape Girardeau, MO
- 1985 Head Coach SEMO indoor soccer select team
- 1985 Received American Arbitration Association Certificate
- 1986 Received Twin Engine Aircraft Certification
- 1986 Received IDEA Scuba Diving Certificate

Avid Weightlifter and Bodybuilder

Professional and Amateur Soccer, and Track and Field sports fan

[Bio, Resume and ABOUT David James Lottes](#)

Other

- 1979. Licensed minister Assemblies of God, Springfield, Missouri
- HOA 1988-1990. Board Member SBHOA Sanibel Island, Florida
- HOA 2005-Present. Member Torreon HOA, Show Low, Arizona
- HOA 2007-2013. Board Member Security & Maintenance Marina Pinacate, Puerto Penasco, Mexico
- 2010 – Present. Active participant in Mission Outreach and related services in Mexico

